

**IN THE UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF PENNSYLVANIA**

**MORGEN & OSWOOD
CONSTRUCTION CO., INC., and
GREGORY A. OSWOOD**
Plaintiffs,

v.

**NATIONWIDE LIFE INSURANCE
COMPANY,**
Defendant.

CIVIL ACTION

NO. 13-666

MEMORANDUM OPINION

Plaintiffs Gregory Oswood and Morgen & Oswood Construction Co., Inc. contend that, by taking certain actions as the insurer of life insurance policies which were devalued through a larger, complex scheme to swindle funds from welfare benefit plans operated by one John Koresko, Defendant Nationwide Life Insurance Company (“Nationwide”) violated two sections of the Employee Retirement Income Security Act of 1974 (“ERISA”), 29 U.S.C. §§ 1132(a)(2)-(3) and two sections of the Racketeer Influenced and Corrupt Organizations Act (“RICO”), 18 U.S.C. §§ 1962(c)-(d). They also make claims against Nationwide for the following under Pennsylvania common law: fraud, breach of fiduciary duty, knowing participation in and aiding and abetting breach of fiduciary duty, breach of an obligation of good faith, and negligence.

Plaintiffs now move for summary judgment pursuant to Federal Rule of Civil Procedure 56 on their ERISA claims, and Defendant cross-moves for summary judgment on all of Plaintiffs’ claims. For the reasons that follow, both Parties’ Motions shall be granted in part and denied in part.

I. BACKGROUND

This story arises from a complex scheme run by John Koresko and his affiliates to steal

tens of millions of dollars from hundreds of welfare benefit plans. In the decade of litigation following the discovery of this scheme, the focus of these suits has shifted from Koresko to the insurers which provided life insurance policies used in the welfare benefit plans. Plaintiffs are some of Koresko's victims and contend that Defendant Nationwide was in on Koresko's scheme. Specifically, Plaintiffs contend that Defendant was an ERISA fiduciary because it exercised undirected control by changing the owner of the life insurance policy on Plaintiff Gregory Oswood's life and issuing a loan on said policy, and that Defendant breached such fiduciary duties. Plaintiffs also argue that Defendant was part of a RICO enterprise with Koresko and his cohorts.

To follow the narrative, one must be familiar with the myriad characters involved and the roles they played. Plaintiff Gregory Oswood owns Plaintiff Morgen & Oswood Construction Co., Inc. ("M&O"). He is a participant in the Morgen & Oswood Construction Co. Inc. Welfare Benefit Plan Welfare Benefit Plan ("M&O Plan").

Much of the work in running the M&O and other plans was done by John Koresko who established several entities which he used to perpetuate his fraud. These entities included the Regional Employers' Assurance Leagues ("REAL")—a loose, unincorporated association of unrelated employers through which Koresko offered to employers his program of employee welfare benefit plans and benefits. Koresko also established two trusts, the Regional Employers Assurance League Voluntary Employees' Beneficiary Association Trust ("REAL VEBA Trust") and the Single Employer Welfare Benefit Plan Trust ("Single Employer Trust"). Four different entities, First Union National Bank ("FUNB"), Community Trust Company ("CTC"), Farmers & Merchants Trust Company ("F&M") and Penn Public Trust ("PPT"), served as the two Trusts' trustees in that order. The last of these trustees, PPT, was established and owned by Koresko.

Koresko also founded, owned and served as the director of PennMont Benefits Services, Inc. (“Penn-Mont”), which served as the administrator for each employer’s plan, including the M&O Plan. Finally, Koresko founded and wholly owned two law firms—the Koresko Law Firm and Koresko & Associates, P.C.—which represented and acted on behalf of the other Koresko entities.

To join the arrangement, Oswood and M&O executed several interrelated documents,¹ which consolidated power into the hands of John Koresko and his affiliates, including Penn-Mont and the trustee of the REAL VEBA and Single Employer Trusts. These documents established and named Plaintiffs’ welfare benefits plan, the M&O Plan, and referenced certain entities and persons involved in the management of the plan and the Koresko arrangement. They named Koresko a fiduciary of the M&O Plan, authorized him to complete any documents on behalf of Oswood which Penn-Mont determined to be incident to the M&O Plan, and provided that his signature alone could direct the Trustee to act in matters related to the trusts and the M&O Plan. These documents similarly authorized Penn-Mont to: (1) complete and execute any documents on behalf of Oswood which it determined were related to the M&O Plan; (2) instruct the Trustee to act on behalf of the trusts and the M&O Plan; and, (3) exercise its sole discretion to delegate any and all fiduciary responsibilities under the Trusts. The Trustee, which was FUNB at the time of execution, could take all manner of action on behalf of the Trusts at the direction of Penn-Mont, or Koresko. Koresko and Penn-Mont thus held all the authority to act on behalf of the M&O Plan and the Trusts, Oswood with respect to matters pertaining to the M&O Plan, and could direct the trustee to exercise its powers to do their bidding.

¹ These documents included: (1) an “Adoption Agreement” which required Plaintiffs to adopt and agree to the “REAL Health and Welfare Plan Document”—a prototype plan document created by Koresko, and a Master Trust Agreement called the “REAL VEBA Trust Agreement”; and, (2) an “Employee Participation Agreement.”

Once the M&O Plan was established, life insurance policies were taken on the lives of plan participants through the trustee, then FUNB, which was named as the owner for the benefit of the welfare benefit plans. The Trust functioned as a pass-through vehicle, receiving insurance premiums paid by the employer and paying them to the insurance company for the policies. In this case, at Oswood's request, a written application was submitted on behalf of the M&O Plan to Nationwide for a life insurance policy with a death benefit of \$5,162,546 on Oswood's life (the "Policy" or the "Oswood Policy"). The application listed the owner and beneficiary for the Policy as the "First Union Bank, Trustee f/b/o Morgen & Oswood Const. WBP" and its address as a King of Prussia P.O. Box left to the care of Penn-Mont. The application also did not specify the role or relationship of Penn-Mont to the Policy or FUNB. Nationwide issued the policy on July 1, 1999.

Aside from John Koresko and his companies, two other individuals were key to his arrangement. The first is his brother, Lawrence Koresko,² who was the Vice President and part-owner of Penn-Mont and worked *inter alia* as an independent insurance broker at Koresko Financial, an insurance wholesaler he founded and jointly owned with his brother John.

The other key person involved in the execution of the Koresko scheme is Jeanne Bonney. She, like the Koreskos, held a variety of hats in the arrangement. The record indicates that she was an attorney employed by Koresko's two law firms, was affiliated with Penn-Mont and served as the Attorney in Fact for the REAL.

The final character in this story is the Department of Labor, which as mentioned *supra* sued the REAL VEBA Trust, the Single Employer Trust, Koresko, Bonney, CTC, and Koresko's law firms for violating ERISA by misusing funds from hundreds of welfare benefit plans.

² Unless otherwise noted, "Koresko" as used in this opinion refers only to John Koresko.

Ultimately, in February 2015, the Department of Labor prevailed in its lawsuit against Koresko and the other defendants in the action—who were determined to be ERISA fiduciaries of the employers’ plans and found to have violated various provisions of the law by misusing plan funds, including by taking out loans exceeding \$35 million on insurance policies.³ As relevant here, a loan in the amount of \$680,509.29 was issued by Defendant on the Oswood Policy, which loan has not been repaid and has continued to accrue interest in the 13 years since it was issued.

These characters, or the “who,” are not the only piece to solving the puzzle of the case; the “what” and the “when” are also determinative. Specifically, *who* or *what* entity owned the insurance policy on Oswood’s life changed over time (at various points, Koresko and his cohorts told Defendant that the policy was owned by—“First Union National Bank, Trustee f/b/o Morgen & Oswood Const. WBP,” the Single Employer Trust and the four entities which served as its trustees), as did *who* or *what* had the authority to make changes to the policy (those who claimed authority included FUNB, CTC, PPT and Koresko) and to *what* extent of authority they represented themselves to have. Further, when Defendant learned of *who* or *what* had *what* authority with respect to the policy is unclear from the record.

II. STANDARD OF REVIEW

To prevail at summary judgment, “the movant must show that ‘there is no genuine issue as to any material fact and the moving party is entitled to a judgment as a matter of law.’” *Nat'l State Bank v. Fed. Rsr. Bank of N.Y.*, 979 F.2d 1579, 1581 (3d Cir. 1992) (quoting Fed. R. Civ. P. 56(c)). A factual dispute is material where it “might affect the outcome of the suit under the governing law. . . .” *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248 (1986). And a genuine issue is present “when a reasonable trier of fact, viewing all of the record evidence, could

³ See *Perez v. Koresko*, 86 F. Supp.3d 293, 293-300 (E.D. Pa. 2015), aff'd sub nom. *Sec'y U.S. Dep't of Labor v. Koresko*, 646 F. App'x 230 (3d Cir. 2016).

rationally find in favor of the non-moving party in light of his burden of proof.” *Doe v. Abington Friends Sch.*, 480 F.3d 252, 256 (3d Cir. 2007).

The movant bears the initial burden of identifying those portions of the record “it believes demonstrate the absence of a genuine issue of material fact.” *Celotex Corp. v. Catrett*, 477 U.S. 317, 323 (1986). Then, the non-moving party must “go beyond the pleadings” and “designate ‘specific facts showing that there is a genuine issue for trial.’” *Id.* at 324. Courts must “view the facts and draw reasonable inferences ‘in the light most favorable to the party opposing the [summary judgment] motion.’” *Scott v. Harris*, 550 U.S. 372, 378 (2007) (alteration in original) (internal citation omitted).

III. DISCUSSION

a. Plaintiffs’ ERISA Section 1132(a)(2) Claims

Plaintiffs advance three theories under Section 1132(a)(2), which provides for plaintiffs to obtain equitable relief and to recover damages from *fiduciaries* who breach their duties, *Graden v. Conexant Sys. Inc.*, 496 F.3d 291, 295 (3d Cir. 2007). Congress enacted ERISA “to ensure the proper administration of pension and welfare plans, both during the years of the employee’s active service and in his or her retirement years.” *Boggs v. Boggs*, 520 U.S. 833, 839 (1997). Crafted to bring order and accountability to a system of employee benefit plans plagued by mismanagement and abuse, *Massachusetts v. Morash*, 490 U.S. 107, 112 (1989), ERISA is principally concerned with protecting the financial security of plan participants and beneficiaries. 29 U.S.C. § 1001(b); *Boggs*, 520 U.S. at 845; *Shaw v. Delta Air Lines, Inc.*, 463 U.S. 85, 90 (1983). Because of this remedial purpose, ERISA “should be liberally construed in favor of protecting the participants in employee benefit plans.” See *IUE AFL-CIO Pension Fund v. Barker & Williamson, Inc.*, 788 F.2d 118, 127 (3d Cir. 1986).

A pertinent illustration of ERISA’s broad construction is that the term “fiduciary” is defined “not in terms of formal trusteeship, but in *functional* terms of control and authority over the plan . . . thus expanding the universe of persons subject to fiduciary duties—and to damages. . . .” *Mertens v. Hewitt Assocs.*, 508 U.S. 248, 262 (1993) (emphasis in original) (internal citation omitted); *see also Edmonson v. Lincoln Nat’l Life Ins. Co.*, 725 F.3d 406, 413 (3d Cir. 2013) (“The definition of a fiduciary under ERISA is to be broadly construed.”). An entity is a fiduciary for purposes of ERISA if it is either named as such in the plan, or, as relevant here, if it exercises any “authority or control respecting management [of the plan] or disposition of [the plan’s] assets.” 29 U.S.C. § 1002(21)(A); *Srein v. Frankford Tr. Co.*, 323 F.3d 214, 221 (3d Cir. 2003).

A party will be found to be a fiduciary for exercising authority or control if it exercised “*undirected* authority and control” over plan assets—meaning that it did not act at the direction of a person or entity authorized to give such direction. *Srein*, 323 F.3d at 221-22 (emphasis added). “[M]ere custody or possession over plan assets, without more,” is not enough to give rise to fiduciary status. *In re Mushroom Transp. Co., Inc.*, 382 F.3d 325, 347 (3d Cir. 2004). In determining whether an entity is a fiduciary, it is crucial to keep in mind that it “is not an all or nothing concept. . . . [A] court must ask whether a person is a fiduciary with respect to the *particular activity* in question.” *Srein*, 323 F.3d at 221 (emphasis added) (quoting *Maniace v. Com. Bank of Kan. City, N.A.*, 40 F.3d 264, 267 (8th Cir. 1994)). Thus, Defendant may be a fiduciary for one of the alleged acts of discretionary authority or control but lack fiduciary status for another. Plaintiffs theorize that Defendant exercised undirected authority over the Policy and was thereby a fiduciary in three instances: when it changed the ownership of the Policy in 2002 and 2006, and when it issued a loan on the Policy in 2009. Defendant disputes the facts

underpinning each of the three claimed acts of undirected control or authority and also raises two threshold defenses—that (1) Plaintiffs’ claims are time-barred; and, (2) its actions were ministerial and thereby cannot give rise to fiduciary responsibility.

i. Statute of Limitations

Defendant’s first argument that it contends estops any further inquiry and requires entry of summary judgment in its favor is that Plaintiffs’ two ERISA claims arising from changes in the ownership of the Policy are time-barred. ERISA’s statute of limitations provides that an action pertaining to a fiduciary’s breach must be brought by the earlier of: (1) six years after the “date of the last action which constituted a part of the breach,” or in the case of an omission, “the latest date on which the fiduciary could have cured the breach or violation”; or, (2) “three years after the earliest date on which the plaintiff had actual knowledge of the breach or violation.” 29 U.S.C. § 1113. These limitations apply except in cases of “fraud or concealment” in which case an action may be commenced not later than six years after the discovery of the breach or violation. *Id.*

Plaintiffs brought this action on February 5, 2013. Defendant argues that Plaintiffs’ Section 1132(a)(2) claims premised on two changes in the ownership of the Policy are time-barred because: (1) these changes occurred in 2002 and 2006—more than six years before Plaintiff filed suit; and, (2) Plaintiffs had actual knowledge of the changes by 2002 or 2009 respectively—more than three years before the instant suit was filed. Specifically, it argues that Plaintiffs knew of the 2002 ownership change from FUNB to the REAL VEBA Trust from a 2002 quarterly statement which reflected the new owner of the policy, and that they knew of the 2006 change from the REAL VEBA Trust to the Single Employer Trust from a 2006 quarterly statement which reflected the new owner of the policy.

Plaintiffs concede that their claim premised on the 2002 ownership change is untimely, but contend, without any cogent argument, “there is no evidence that plaintiffs had any knowledge of the 2006 change.” In doing so, Plaintiffs fail to respond to Defendant’s citations to documents which demonstrate that Plaintiffs knew of the 2006 change later that same year. Plaintiffs’ failure to rebut Defendant’s evidence or timeliness argument “constitutes abandonment” of the opportunity to contest summary judgment on that ground. *Seals v. City of Lancaster*, 553 F. Supp.2d 427, 432 (E.D. Pa. 2008) (citing *Hackett v. Cnty. Behav. Health*, 2005 WL 1084621, at *6 (E.D. Pa. May 6, 2005) (holding that a party’s failure to address arguments waives the opportunity to contest summary judgment on those grounds)); *see also Reynolds v. Wagner*, 128 F.3d 166, 178 (3d Cir. 1997) (“[A]n argument consisting of no more than a conclusory assertion such as the one made here (without even a citation to the record) will be deemed waived.”). Defendant’s Motion for Summary Judgment shall therefore be granted on Plaintiffs’ 1132(a)(2) claim to the extent that it is premised on the two changes in the owner of the Oswood Policy.

ii. Ministerial Acts

Defendant next argues that it cannot be an ERISA fiduciary as a matter of law because its processing of the loan and change of ownership requests were “purely ministerial” in that these actions were not “initiated by” Defendant but were done at the request of another—irrespective of that person’s authority to do so. Defendant continues that a “mistake or miscomprehension about that authority” cannot transform ministerial functions into actions of discretionary authority or control. It relies for this argument on a non-binding decision from which it pulls the proposition that “[t]he power to err . . . is not the kind of discretionary authority which turns an

administrator into a fiduciary.” *IT Corp. v. Gen Am. Life Ins. Co.*, 107 F.3d 1415, 1421 (9th Cir. 1997).

Other cases cited by Defendant stand for the unremarkable proposition that when a non-fiduciary acts with regard to the plan’s assets at the instruction of an authorized person, which actions include issuing checks from the plan’s accounts, *Nagy v. DeWese*, 771 F. Supp.2d 502, 513 (E.D. Pa. 2011), transferring funds, *In re Mushroom*, 382 F.3d at 332,⁴ or receiving deposits, *Bd. of Trs. of Bricklayers & Allied Craftsmen Loc. 6 of N.J. Welfare Fund v. Wettlin Assocs., Inc.*, 237 F.3d 270, 275 (3d Cir. 2001), the non-fiduciary’s actions do not transform it into a fiduciary. In effect, *IT Corp.* distinguishes between clerical errors which do not create fiduciary status, and other kinds of mistakes which suggest a misjudgment that transforms the non-fiduciary into a fiduciary. 107 F.3d at 1421. A manager of a welfare benefit plan who, at the instruction of a principal at the company, paid that principal more than he was entitled was an ERISA fiduciary despite acting at the instruction of the principal because the payment of the excess funds amounted to an “exercise [of] control over and dispos[al] of Plan assets.” *Id.* (internal quotation marks omitted) (quoting *Yeseta v. Baima*, 837 F.2d 380, 385-86 (9th Cir. 1988)). An example of a clerical error, on the other hand, is “when a clerical employee types an erroneous code onto a computer screen” or errs in mailing a check. *Id.* Defendant’s reading of these cases, to wit, that the importance of the task—not whether a change was made at the direction of an authorized person—is what determines whether a non-fiduciary can be held as a fiduciary in its execution is not correct.

⁴ Defendant advances a remarkably strained reading of *In re Mushroom*. It argues that because “the Third Circuit did not even mention the issue” of the authority of the individual who instructed the defendant bank to distribute assets, the Third Circuit would find that the distribution of assets at the request of a stranger would not give rise to ERISA fiduciary status in *In re Mushroom*. But Defendant has not demonstrated that there was any question as to the requesting person’s authority, or even that this question was properly raised to the Third Circuit.

A non-fiduciary acting at the direction of an authorized person, regardless of the importance of that act, presents a situation distinct from one where it acts for a stranger. *See Hausknecht v. John Hancock Life Ins. Co. of N.Y.*, 334 F. Supp.3d 665, 673-74 (E.D. Pa. 2018) (citing *Srein*, 323 F.3d at 221). When a non-fiduciary has no discretion under a policy or plan document and acts at the behest of a person authorized under said document, it does not become a fiduciary with respect to that authorized person's decisions. *Id.* In contrast, where a non-fiduciary acts at the request of a stranger to the plan's assets, it may be found to have exercised "undirected authority or control" over those assets. *See id.; Corman v. Nationwide Life Ins. Co.*, 396 F. Supp.3d 530, 545 (E.D. Pa. 2019). This is so even where the plan or policy document expressly provides that the non-fiduciary lacks discretion. That is because the execution of the stranger's request is made "*in defiance*" of that document's strictures. *Corman*, 396 F. Supp.3d at 545 (emphasis in original); *Srein*, 323 F.3d at 221 (holding that defendant was a fiduciary when it paid funds from a plan's investments to a stranger, though the plan documents provided that the defendant did not have any discretion with respect to investments); *Edmonson v. Lincoln Nat'l Life Ins. Co.*, 899 F. Supp.2d 310, 323-25 (E.D. Pa. 2012) (holding that the "performance of administrative and ministerial tasks by a mere custodian of plan assets does not amount to practical control" where the tasks "do[] not violate" the terms of the plan), *aff'd*, 725 F.3d 406 (3d Cir. 2013). Therefore, if Defendant is found to have issued the policy loan at the request of someone who did not have such authority, it will be deemed a fiduciary with respect to the loan issuance.

iii. The Issuance of the Policy Loan

Plaintiffs' remaining theory of fiduciary responsibility arises from Defendant's issuance of the Policy loan in 2009. In July 2009, Koresko requested a loan in the "maximum loan

amount available” on the Policy. The terms of the Policy stated that the policy-owner “may request a loan at any time while your Policy is in force.” Koresko’s request listed the policy owner as the “Single Employer [] Trust, CTC Trustee” and was signed by him. Next to Koresko’s signature was a hand written note which represented that he was signing “for President & Administrator, Single Employer WP Trust and Attorney in Fact for Insured.” In support of the application, Koresko submitted the Employee Participation Agreement which appointed him, among others, as Oswood’s “Limited Attorney in Fact and power of attorney with respect to all matters connected with and/or related to the procurement and maintenance of benefits payable to [Oswood] pursuant to REAL VEBA and the Employer’s Welfare Benefit Plan.” Based on the application and the Agreement, Defendant determined Koresko was authorized to request the loan, made the loan and issued \$680,509.29 to “Single Employer Welfare Plan, c/o PennMont Benefit SRVC.” Three weeks later, on August 20, 2009, Nationwide sent a letter to Penn-Mont which stated that the “The Limited [power of attorney “POA”] recently sent to Nationwide. . . was signed by Gregory Oswood. Please be advised that since Gregory Oswood is not the owner of this policy, his POA does not give authority to the parties named in the POA (Penn-Mont and John J. Koresko, V, Esq.) to exercise any rights of ownership in this policy. We regret to inform you that the enclosed document does not grant any rights under the Limited POA to any life insurance policy issued by Nationwide.” The record does not indicate that Nationwide took any action on the loan following this correspondence.

Plaintiffs argue that, as evidenced by Defendant’s own letter, the application and Employee Participation Agreement did not demonstrate that Koresko had the authority to take out the loan because the Employee Participation Agreement granted Koresko limited power of attorney only over Oswood and not for the owner of record—the Single Employer Trust.

Plaintiffs also contend that under Defendant's internal loan procedures as of 2008 and 2021, Koresko's request would have been unacceptable and would not have been processed.

Defendant does not respond to these arguments, nor does it explain what to make of its approval of the loan, the subsequent letter stating that the Employee Participation Agreement did not endow Koresko with authority over the Policy, and its inaction thereafter to rescind the loan or otherwise remedy the situation. Instead, Defendant argues that Koresko had actual or apparent authority to take out a loan on the policy under principles of agency law. But both these arguments stumble on procedural grounds. With respect to its argument regarding Koresko's actual authority, Defendant does not explain its position in its brief, instead directing the Court to look at the brief of another insurance company, John Hancock, filed in a separate case stemming from Koresko's scam. Defendant represents that Hancock "has already extensively briefed the issue of Koresko's actual authority to make the loan requests" which relied on "the same, generally applicable plan documents" so "there is no need to restate those same arguments." To prevail on a motion for summary judgment, however, a party must argue its own case. These arguments, made in a completely separate case, will not be considered because they are not part of the summary judgment record here.

Defendant argues that Koresko had apparent authority to act on the policy owner's behalf because he was: (1) the "Attorney in Fact" for the REAL VEBA; (2) the secretary and a member of a "Committee" relating to the M&O Plan; (3) the President of Penn-Mont; (4) granted power of attorney by Oswood; and, (5) "individually or through Penn-Mont" served as the "constant and exclusive conduit for communications and instructions between the policy owner and Nationwide from the inception of the Policy through the time of the loan." But, as Plaintiffs argue, "[t]hough Penn-Mont was constantly interacting with [Defendant], John Koresko's name

does not appear in [the Oswood Policy] file prior to the loan request.” Without some evidence which establishes that Defendant had reason to believe that Koresko had been authorized by the Single Employer Trust to act on its behalf, there can be no finding that he had apparent authority to request the loan. *See Universal Comput. Sys., Inc. v. Med. Servs. Ass’n of Pa.*, 628 F.2d 820, 823-24 (3d Cir. 1980) (approaching the analysis from what Defendant knew or had reason to believe about the person’s authority).

Defendant’s failure to address Plaintiffs’ arguments regarding the inadequacy of the loan application materials “constitutes abandonment” of the opportunity to contest summary judgment on that ground. *See Seals*, 553 F. Supp.2d at 432 (citing *Hackett*, 2005 WL 1084621, at *6 (holding that a party’s failure to address arguments waives the opportunity to contest summary judgment on those grounds)). Absent any challenge to Plaintiffs’ argument that the application materials did not authorize Koresko to take out a loan on the policy, Defendant has not demonstrated that there is any issue of fact or law which precludes a determination that its actions were taken at the direction of an unauthorized person. Plaintiffs’ Motion for Summary Judgment shall be granted on this issue—Defendant exercised undirected control and acted as fiduciary with respect to the loan issuance on the policy.

Plaintiffs next argue that, by issuing the loan, Defendant breached its duties as an ERISA fiduciary. In support of this argument, Plaintiffs copy the portion of the ERISA statute setting forth a fiduciary’s duties and conclude that “the breach of those duties by Nationwide is self-evident.” They state, without any legally supportable argument or citation to evidence in the record, that “[g]ranting the loan was (i) not in the interest of the participants and beneficiaries, (ii) not for the exclusive purpose of providing benefits to participants and their beneficiaries, (iii) not for the exclusive purpose of defraying reasonable expenses of administering the plan, and

(iv) not in accordance with the documents and instruments government the plan.” In making an argument, however, a party must “offer some argument or development of its theory”, “cite relevant precedents” and “frame the issues for decision.” *United States v. Dupree*, 617 F.3d 724, 728 (3d Cir. 2010). As Plaintiffs did not complete any of these tasks, they did not present their argument that Defendant breached its duties “in a manner that permits the court to consider its merits.” *Id.* Accordingly, the question of whether Defendant’s issuance of the loan on the Oswood Policy constituted a breach of its fiduciary duties cannot be determined on summary judgment.⁵

a. The RICO Claims

Plaintiffs raise three RICO claims—two of which are brought pursuant to Section 1962(c), 18 U.S.C. § 1962(c), and the third of which is brought under Section 1962(d). 18 U.S.C. § 1962(d). For the following reasons only Plaintiffs’ Section 1962(d) claim survives summary judgment.

Turning first to Plaintiffs’ Section 1962(c) claims: one is premised on Defendant’s direct liability for a RICO violation, and the others are for vicarious liability for the actions of the two Koresko brothers and their various companies. Section 1962(c) makes it unlawful for “any person employed by or associated with any enterprise engaged in, or the activities of which affect, interstate or foreign commerce, to conduct or participate, directly or indirectly, in the conduct of such enterprise’s affairs through a pattern of racketeering activity.” 18 U.S.C. § 1962(c). To maintain a claim for liability under Section 1962(c), Plaintiffs must demonstrate

⁵ Plaintiffs raise an alternate theory of liability under ERISA Section 1132(a)(3) if Defendant was “deemed not to have been an ERISA fiduciary.” Section 1132(a)(3) “authorize[s] suits against *any other person* who knowingly participates in a fiduciary’s violations of her duties.” See *Nat'l Sec. Sys., Inc. v. Iola*, 700 F.3d 65, 90 (3d Cir. 2012) (internal citations, quotation marks and alterations omitted) (emphasis added). Because this Court finds that Defendant was an ERISA fiduciary with respect to the loan issuance, whether Defendant is liable under Plaintiffs’ alternate theory of liability under ERISA need not be reached.

“(1) conduct (2) of an enterprise (3) through a pattern (4) of racketeering activity.” *In re Ins. Brokerage Antitrust Litig.*, 618 F.3d 300, 362 (3d Cir. 2010).

Plaintiffs’ Section 1962(c) direct liability claim fails at the first element—conduct. That is because they have not demonstrated that Defendant took “some part in directing the enterprise’s affairs” which is necessary for a finding that it “conduct[ed] or participate[d]” in the conduct of the Koresko’s enterprise under Section 1962(c). *Reves v. Ernst & Young*, 507 U.S. 170, 178-79 (1993). Direction can extend to the “lower rung participants” and “outsiders” in the enterprise so long as they “exert control over [the enterprise]” and “conducted or participated in the conduct of the ‘enterprise’s affairs,’ not just their *own* affairs.” *Id.* at 184-85 (emphasis in original). Services or goods provided by a third-party to the enterprise do not satisfy this requirement, regardless of how indispensable or valuable the service may have been, because they do not demonstrate that the defendant had “knowingly engage[d] in ‘directing the enterprise’s affairs.’” *See Univ. of Md. at Balt. v. Peat, Marwick, Main & Co.*, 996 F.2d 1534, 1539 (3d Cir. 1993) (emphasis in original). In sum, “[i]t cannot be said that by merely performing what are generic financial and related services . . . even if they are later found to be deficient, [a] [] firm has opened itself to liability under the federal racketeering statute.” *Id.* at 1539-40. Indeed, there is consensus that Section 1962(c) claims against outside professionals providing important services to a racketeering enterprise do not constitute claims that these professionals directed the affairs of the enterprise. *See, e.g., Azrielli v. Cohen L. Offs.*, 21 F.3d 512, 521-22 (2d Cir. 1994) (provision of legal services related to fraudulent real estate transaction was not management of the RICO enterprise conducting the fraudulent transaction); *Fidelity Fed. Sav. & Loan Ass’n v. Felicetti*, 830 F. Supp. 257, 260 (E.D. Pa. 1993) (holding that even if appraiser’s reports are “keystone” of the enterprise’s perpetration of fraud, appraiser

cannot be liable under Section 1962(c)); *United States v. Oretto*, 37 F.3d 739, 750 (1st Cir. 1994) (accountants were not liable because their involvement in enterprise's decision did not arise to direction because they neither made those decisions nor carried them out); *Baumer v. Pachl*, 8 F.3d 1341, 1344 (9th Cir. 1993) (providing legal services to an enterprise did not satisfy "operation or management" test); *Stone v. Kirk*, 8 F.3d 1079, 1092 (6th Cir. 1993) (sales representative did not participate in "operation or management" of the enterprise).

Plaintiffs contend that Defendant "was the provider of the product the enterprise was designed to sell; it was a collaborator and partner in the marketing scheme; in receiving premiums, paying commissions and administering the insurance policies sold, it played a substantial role in the continued administration of the enterprise; and, in approving or rejecting loan requests, it played a pivotal role in the conversions. . . ." Plaintiffs also posit that Nationwide's role went beyond merely providing a policy because the plan documents incorporate the terms of the Policy, which provide that Nationwide has "ultimate control over whether and how death benefits are to be paid and the amount of the benefits." Though Plaintiffs use a variety of verbs to describe what Defendant did, they do not provide competent evidence that Defendant *directed* or exercised control regarding the *enterprise*'s affairs. Even assuming that Defendant acted as Plaintiffs say it did—which Defendant disputes—these actions are more akin to a service provider whose support, though integral to the enterprise, does not provide the basis for RICO liability. Defendant's Motion for Summary Judgment on Plaintiffs' Section 1962(c) direct liability claim shall therefore be granted.

Plaintiffs' theory of vicarious liability under Section 1962(c)—premised on an argument that the Koreskos and their companies were Defendant's agents in selling its insurance products—fares no better. Defendant argues that vicarious liability is not a viable claim under

Section 1962(c). As this Court explained in depth in its recent decision in *Corman v. Nationwide Life Ins. Co.*, 17-cv-3912, Defendant's position is correct. The text of Section 1962(c) does not support a private civil cause of action under a theory of vicarious liability, which dooms Plaintiffs' Section 1962(c) vicarious liability claim as a matter of law. Defendant's Motion for Summary Judgment on this claim shall therefore be granted.

Plaintiffs' third RICO claim—for conspiracy under RICO Section 1962(d)—survives summary judgment as Defendant does not make any arguments in its brief against this claim. Instead, it points to the arguments raised against Plaintiffs' 1962(c) claim, contending "Plaintiffs' Section 1962(d) claim must be dismissed for the same reasons that their section 1962(c) claims fails[sic]: Plaintiffs have failed to make any showing that Nationwide ever conspired with any Koresko RICO violators or that Nationwide knowingly agreed to facilitate Koresko's scheme to embezzle the loan proceeds." But Defendant's Section 1962(c) arguments do not address the following two elements of liability under Section 1962(d): "1) knowledge of the corrupt enterprise's activities and 2) an agreement to facilitate those activities." *Smith v. Berg*, 247 F.3d 532, 535 (3d Cir. 2001) (internal citation and quotation marks omitted). Defendant's efforts to dismiss Plaintiffs' Section 1962(d) claim thus fails because it did not argue its position "in a manner that permits the court to consider its merits." *Dupree*, 617 F.3d at 728. A party must "offer some argument or development of its theory," "cite relevant precedents" and "frame the issues for decision" before a court will engage with its advocacy. *Id.* (internal citation and quotation marks omitted). This Court's role is not to craft arguments for the parties, especially those represented by counsel. See *Aliaj v. Att'y Gen.*, 387 F. App'x 136, 138 (3d Cir. 2010).

b. The Common Law Claims

Defendant moves for summary judgment on grounds of untimeliness against Plaintiffs' four common law claims for: (1) fraud; (2) breach of fiduciary duty; (3) knowing participation in and aiding and abetting breaches of fiduciary duty; and, (4) negligence and bad faith. All four of Plaintiffs' claims are subject to a two-year statute of limitations and arise from conduct which either occurred in the late 1990s prior to Plaintiffs' enrollment in Koresko's arrangement, or Defendant's alleged breaches of its ERISA fiduciary duties in 2002, 2006 and 2009 when it changed the policy owner and issued the loan on the Policy. At the latest, therefore, the statute of limitations for Plaintiffs' claims would have run by 2011—at least two years before they filed the instant suit in February 2013. Plaintiffs' only response to Defendant's untimeliness argument is that Pennsylvania applies the discovery rule, under which the clock runs once the “plaintiff knew, or exercising reasonable diligence, should have known (1) he or she was injured and (2) that the injury was caused by another.” *Adams v. Zimmer US, Inc.*, 943 F.3d 159, 163 (3d Cir. 2019) (citing *Coleman v. Wyeth Pharms.*, 6 A.3d 502, 510-11 (Pa. Super. 2010)). Based on this rule, Plaintiffs argue that they “would be entitled to the benefit of the discovery rule and they did not learn of the facts constituting the claim more than two years before filing suit.” Plaintiffs, however, make no effort to explain or apply the discovery rule to the facts of this case or their claims. Their “argument” therefore does not make any effort to respond to Defendant’s untimeliness defense, and “constitutes abandonment” of the opportunity to contest summary judgment on this ground. *Seals*, 553 F. Supp.2d at 432 (internal citation omitted); *see also*

Reynolds, 128 F.3d at 178. Defendant's Motion for Summary Judgment shall therefore be granted against Plaintiffs' common law claims.

IV. CONCLUSION⁶

For the foregoing reasons, Plaintiffs' Motion shall be granted with respect to their ERISA Section 1132(a)(2) claim premised on Defendant's issuance of the loan on the Oswood policy, and Defendant's Motion shall be granted with respect to Plaintiffs' ERISA Section 1132(a)(2) claim premised on the 2002 and 2006 changes to the Policy ownership, the RICO Section 1962(c) claims, and Plaintiffs' common law claims. The Parties' cross-motions shall be denied in all other respects.

An appropriate order follows.

BY THE COURT:

/s/Wendy Beetlestone, J.

WENDY BEETLESTONE, J.

⁶ Defendant also asks the Court to "determine the amount of Plaintiffs' damages" at summary judgment, though it cites no authority to support the propriety of doing so at this juncture. This Court declines Defendant's request for an opinion determining its potential liability if Plaintiffs were to succeed on their remaining claims.